

# IMPLANTS

## Dollars & Sense\*

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**E**stablishing and presenting appropriate fees for an implant treatment plan is only as crucial as the desire to restore the implant case in question. Implant fees have to be both affordable to the patient as well as profitable for the practitioner. In other words, it must be a win/win situation for everyone involved. It is interesting to examine some of the average Canadian implant fees and their variance. I have compiled these average implant fees (thanks to those across Canada for contributing to help compile these average implant fees).

### Single Tooth Implant restorations

The approximate average Canadian fee for a single tooth implant restoration including; the surgical phase, the restorative phase, the laboratory aspect ranges from \$2,400-\$4,500+, depending on the clinicians' experience.

	LOW	AVERAGE	HIGH
1. Prosthetic Work-Up	\$150	\$200-\$300	\$350 +
2. Surgical Fees	\$1100	\$1300-\$2000	\$2300 +
3. Laboratory Fees	\$550	\$550-\$800	\$850 +
4. Prosthetic Fees	\$700	\$750-\$1000	\$1000 +
<b>TOTAL</b>	<b>\$2500</b>	<b>\$2800-\$4100</b>	<b>\$4500 +</b>

1a) The **prosthetic work-up** generally includes a thorough patient exam (clinical, medical history), study models, a basic surgical stent, and a panorex. Additional costs would include tomographs, more involved stents, and more complex diagnostic tools or images requested. Consult your imaging and dental laboratory for fees with respect to each individual case.

2a) The **surgical fees** includes routine implant placement. Additional costs would be augmentation/grafting or repairing damaged or insufficient tissue. The costs can vary greatly depending on the severity of the deficiency present.

Once a thorough pre-surgical work-up (fees not listed) has been completed by the surgeon we have a better knowledge if any augmentation procedures will be required, as well as the related costs involved. Communication between the surgeon, restorative dentist, lab technician, and of course the patient is critical to accurately determine appropriate implant treatment fees.

3a) The **laboratory fees** are for the labour portion only (based on a titanium preable abutment) All components are to be billed at an additional cost. Laboratory fees may vary greatly depending on the type of abutment and the types of restoration. Dentists should consult dental laboratory technologists for an accurate fee estimate, based upon each individual case.

4a) The **prosthetic fees** will also vary depending on the clinicians experience level, as well as the individual practice's billing philosophies.

### Two Implant Ball (stud) Retained Overdenture

This is an excellent option to offer patients who are suffering from poor fitting mandibular dentures. It is a relatively cost effective procedure. The patients existing denture can often be reprocessed and utilized for this type of restoration providing the denture is in good condition. Two implants with a ball (stud) type attachments can provide the patient with excellent denture retention. It is important to understand that the denture is tissue supported and implant retained. This must be effectively communicated to the patient prior to the implant procedure.

	LOW	AVERAGE	HIGH
1. Prosthetic Work-Up	\$150-\$200	\$250-\$350	\$400 +
2. Surgical Fees – 1st Implant	\$1100	\$1300-\$2000	\$2300 +
Each Additional Implant	\$1000	\$1000-\$1500	\$1600-\$2300
3. Laboratory Fees	\$550-\$650	\$750-\$950	\$950-\$1500
4. Prosthetic Fees	\$1000	\$1200-\$1500	\$1600 +
<b>TOTAL</b>	<b>\$3800-\$3950</b>	<b>\$4500-\$6300</b>	<b>\$6150-\$8100 +</b>

1a, 2a, 3a, 4a – All fees structures follow the same basic guidelines as the above 1a-4a (see single tooth implant restoration). The fees may be reduced if the patients existing denture can be retro-fitted. Component costs are not included.

### Implant Retained Bar Overdentures

	LOW	AVERAGE	HIGH
1. Prosthetic Work-Up	\$150-\$250	\$250-\$350	\$400 +
2. Surgical Fees – 1st Implant	\$1100	\$1500-\$2000	\$2300 +
Each Additional Implant	\$1000	\$1000-\$1500	\$1600-\$2300
3. Laboratory Fees			
2 Implants	\$1000-\$1500	\$2000-\$2800	\$2800 +
4 Implants	\$1500-\$2200	\$2200-\$3500	\$3500 +
4. Prosthetic Fees			
2 Implants	\$1300	\$1600	\$2000 +
4 Implants	\$2000	\$2500	\$3000 +
<b>TOTAL</b>			
2 Implants	\$4550-\$5150	\$6350-\$8250	\$9100-\$9800+
4 Implants	\$5750-\$6550	\$7450-\$9850	\$10,800-\$11,500+

Fee structures follow the same basic guidelines as above except for the following; A high level of communication is always needed when restoring implant restorations. Even with a very high level of experience and expertise, thorough case planning is the only way to achieve consistent success.

Surgical fees also will vary depending on any augmentation procedures or the difficulty of the surgical placement.


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## Multiple Unit Cement/ Screw Retained Restoration

	LOW	AVERAGE	HIGH
1. Prosthetic Work-Up	\$150–\$200	\$250–\$350	\$350 +
2. Surgical Fees – 1 <sup>st</sup> Implant	\$1100	\$1500–\$2000	\$2300 +
Each Additional Implant	\$1000	\$1000–\$1500	\$1600 +
3. Laboratory Fees – per implant	\$550	\$550–\$800	\$850 +
4. Prosthetic Fees – per implant	\$700	\$750–\$1000	\$1100 +
<b>TOTAL per implant</b>	<b>\$3500–\$3550</b>	<b>\$4050–\$5650</b>	<b>\$6200–\$6900 +</b>

Prices may vary greatly in the laboratory costs, depending on the components used, the design and type of bar, the number of attachments, the number of impressions taken and other factors.

The restorative dentists fees can vary depending on the clinicians level of experience and the individual practice's billing philosophy's.

All fee estimates can be established generally before the implant process begins. Strong communication between the surgeon, the restoring dentist, the laboratory technologist, and the patient is critical to allow you to accurately determine treatment fees. 

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